



## Smart Air International Business & Logistics Guru

*Come join a fast-growing **social enterprise** and **certified B-Corp** of people spreading awareness that simple, no-nonsense **air purifiers** is all you need to breathe clean air!*

Since launching in 2014, Smart Air has expanded from the humble beginnings of a small hutong house in Beijing to four offices in some of Asia's most polluted countries – and we're still growing! To keep up with this growth, we're looking for a master of business partnerships and international logistics to join our team in Beijing.



### The position

This position focuses on growing Smart Air's global presence by partnering with local organizations in more countries across the globe: the world literally is your oyster! You'll also be charged with supporting our existing Smart Air teams (see the map below!), a big part of which is managing exports and getting our clean air machines to these teams!

### Specific responsibilities:

- **Analyze air pollution trends** in new markets and selecting priority targets on a 12-month basis;
- Find and build relationships with **partners in new markets**, to build bring clean air to more places;
- **Travel the world** to meet and work with our partners outside of China;
- **Manage and train** our existing team of international partners;
- Direct **international exports and ordering** of our products, managing logistics from factory to port of destination;





## Why join Smart Air?

- Young, fast-moving startup **social enterprise** that's changing the way business works (we're a social enterprises certified by B-Corp AND the China government!);
  - **International team** spanning 5 countries, and multiple cultures (working language in our Beijing office is **Chinese & English** so get your language cap on!);
  - **Travel opportunities** to visit our existing international partners (Thailand, India, Philippines etc.) as well as to new countries as our partners grow;
  - **Flat management structure:** everyone has their say in company decisions, not just the 'boss'!
  - Feel pride in what you do! Get up in the morning knowing **what you do is helping real people** lead better lives
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## What we need from you

Enough about us, what about you?! You should have:

- A passion for **creating impact** and helping people breathe clean air;
  - A **minimum 1 year's work experience**;
  - **Native English** and professional fluency in Chinese;
  - Experience with **business negotiations** a big plus;
  - Already **lived in China** for at least 1 year
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## Job specifics

Working hours: 7 hours, that's it! Or since we're flexible, 35 hours/week.

Salary: Competitive, based on experience. Overtime paid in full.

Working term: Min 18 months. We're looking for a long-term partner for this strategic position.

Holiday: 23 days/year holiday (inc. flexible + national). Increases each year you work at Smart Air!

Working location: Sanlitun, Beijing

Visa: Working visa provided if needed (minimum commitment: 2 years)

Reports to: Smart Air Head and jungle explorer Paddy Robertson

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*Sounds good? Send a CV and cover letter to [paddy@smartairfilters.com](mailto:paddy@smartairfilters.com). Nothing too formal, just clear and to the point. **Deadline: 15th June 2019.***

*Know someone else who might be interested in busting air pollution?*

*Share this post with them!*

